

Case Study: Quick Action Avoids Price Surge

CHALLENGE



The 2005 Atlantic Hurricane Season was among the most active in a generation. During the afternoon of Friday, August 26, 2005, Fellon-McCord's

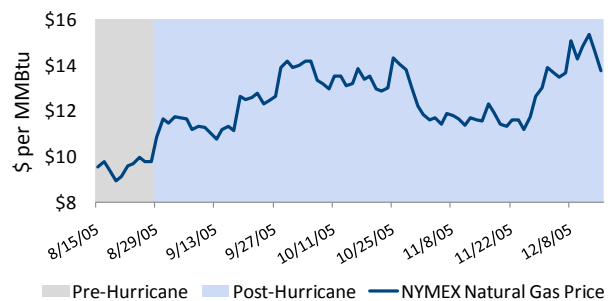
meteorologists alerted staff that Hurricane Katrina had radically shifted course to the south during the previous hour, would intensify to Category 5 and would strike the heart of Louisiana's offshore natural gas producing region over the weekend.

SOLUTION

With the settlement of the September NYMEX natural gas contract scheduled to occur the following Monday afternoon, Fellon-McCord recognized the potential for an extreme spike in natural gas prices when the market opened on Monday morning. With this potential in mind, Fellon-McCord personally contacted every client, communicated the urgency of the situation and arranged for after-hours purchases of forward natural gas requirements.

RESULTS

In those critical hours, our clients in several industry sectors were able to protect billions of cubic feet of gas volumes against one of the most severe price surges in history, saving millions of dollars during the next few months.



CONCLUSION

Fellon-McCord compiles and analyzes data from a host of proprietary and public sources. Our active and broad-based participation in the energy markets gives us the experience and perspective necessary to deliver relevant, timely and actionable energy information of which our clients benefit.